

# MagnaChip Reports Second Quarter 2012 Financial Results

August 2, 2012

# - Q2 Revenue Increased 14.5% Sequentially Driven By Strong Growth From Power Solutions (33.4%) and Foundry (34.6%) Revenue

# - Gross Margin Expanded 280 Basis Points to 31.0% in Q2

# - Expects Q3 Revenue to Increase 7% to 11% and Gross Margin to Increase 100 to 200 Basis Points on a Sequential

Basis

SEOUL, South Korea and CUPERTINO, Calif., Aug. 2, 2012 /PRNewswire/ -- MagnaChip Semiconductor Corporation ("MagnaChip") (NYSE: MX), a Korea-based designer and manufacturer of analog and mixed-signal semiconductor products, today announced financial results for the second quarter ended June 30, 2012.

(Logo: http://photos.prnewswire.com/prnh/20120305/NY61184LOGO)

Revenue for the second quarter of 2012 was \$202.6 million, a 14.5% increase compared to \$177.0 million for the first quarter of 2012, and a 0.5% decrease compared to \$203.7 million for the second quarter of 2011.

Gross margin was \$62.9 million or 31.0%, as a percent of revenue, for the second quarter of 2012. This compares to gross margin of \$49.9 million or 28.2% for the first quarter of 2012 and \$66.2 million or 32.5% for the second quarter of 2011.

"I am very pleased that the second quarter represented our sixth consecutive quarter of meeting revenue and gross margin guidance in what is being described as a challenging macro environment. Our foundry services and power solutions segments saw greater than anticipated order strength and revenue growth during the quarter," said Sang Park, MagnaChip Chairman and CEO. "This is possible because of our alignment with strategic customers in high growth markets - including the leading smart phone and tablet PC makers. During the last three years, we have made solid progress shifting our customer base and refocusing our product portfolio. Our direct and indirect revenue from the top two smart phone/tablet PC makers has almost tripled in the first half of this year compared to the first half of 2010."

Net income, on a GAAP basis, for the second quarter of 2012 totaled \$4.3 million or \$0.12 per diluted share. This compares to net income of \$15.3 million or \$0.40 per diluted share for the first quarter of 2012 and net income of \$31.6 million or \$0.78 per diluted share for the second quarter of 2011. Net income was impacted primarily by a foreign currency loss of \$10.6 million during the quarter which was primarily related to non-cash translation losses for intercompany balances that were denominated in U.S. dollars.

Adjusted net income, a non-GAAP measurement, for the second quarter of 2012 totaled \$17.9 million or \$0.48 per diluted share compared to \$6.5 million or \$0.17 per diluted share for the first quarter of 2012 and \$22.5 million or \$0.56 per diluted share for the second quarter of 2011.

Management believes that non-GAAP financial measures, when viewed in conjunction with GAAP results, can provide a more meaningful understanding of the factors and trends affecting MagnaChip's business and operations. However, such non-GAAP financial measures have limitations and should not be considered as a substitute for net income or as a better indicator of our operating performance than measures that are presented in accordance with GAAP.

Combined cash balances (cash and cash equivalents plus restricted cash) totaled \$161.0 million at the end of the second quarter of 2012, an increase of \$0.4 million from the end of the prior quarter. Cash provided from operations totaled approximately \$26.7 million for the second quarter of 2012.

# **Revenue by Segment**

In thousands of US dollars	Three Months Ended					
	June 30, 2012 March 31, 2012 June 30, 2011					30, 2011
Semiconductor						
Manufacturing Services	\$	91,318	\$	67,863	\$	96,458
Display Solutions		76,784		83,225		82,719
Power Solutions		33,699		25,253		23,739
Other		833		661		763
Total Revenue	\$	202,634	\$	177,002	\$	203,679

#### Second Quarter and Recent Company Highlights

- Sixth Consecutive Quarter of Achieving Financial Guidance.
- Factory Utilization Increased to More than 90% in the Second Quarter.
- Achieved GAAP EPS of \$0.12 Per Diluted Share and Adjusted EPS of \$0.48.
- Completed Successful Secondary Offering of 7 Million Shares of Common Stock in May.
- Repurchased 539 Thousand Shares under MagnaChip's Stock Repurchase Program Announced October 11, 2011.

# **Business Outlook**

For the third quarter of 2012, MagnaChip expects:

- Revenue to increase 7% to 11% to \$217 million to \$225 million on a sequential basis.
- Gross margin to increase 100 to 200 basis points to 32.0% to 33.0% sequentially.

#### **Non-GAAP Metrics**

Adjusted EBITDA excludes charges related to depreciation and amortization, interest expense, net, income tax expense, restructuring and impairment charges, stock-based compensation expense, foreign currency loss (gain), net, derivative valuation gain, net, secondary offering expense, and loss on early extinguishment of senior notes. Adjusted net income (loss) excludes charges related to restructuring and impairment charges, stock-based compensation expense, amortization of intangible assets associated with continuing operations, foreign currency loss (gain), net, derivative valuation gain, net, secondary offering expense, and loss on early extinguishment of senior notes. A reconciliation of GAAP results to non-GAAP results is included following the financial statements.

#### About MagnaChip Semiconductor Corporation

Headquartered in South Korea, MagnaChip is a Korea-based designer and manufacturer of analog and mixed-signal semiconductor products for high-volume consumer applications. MagnaChip believes it has one of the broadest and deepest ranges of analog and mixed-signal semiconductor platforms in the industry, supported by its 30-year operating history, a large portfolio of registered and pending patents, and extensive engineering and manufacturing process expertise. For more information, please visit <u>www.magnachip.com</u>. Information on or accessible through, MagnaChip's website is not a part of, and is not incorporated into, this release.

# Safe Harbor for Forward-Looking Statements

Information in this release regarding MagnaChip's forecasts, business outlook, expectations and beliefs are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. These statements include statements about our ability to capitalize on improving market dynamics and future operating and financial performance including third quarter 2012 revenue and gross profit. All forward-looking statements included in this release are based upon information available to MagnaChip as of the date of this release, which may change, and we assume no obligation to update any such forward-looking statements. These statements are not guarantees of future performance and actual results could differ materially from our current expectations. Factors that could cause or contribute to such differences include general economic conditions, the impact of competitive products and pricing, timely design acceptance by our customers, timely introduction of new products, industry and/or company overcapacity, effective and cost efficient utilization of manufacturing capacity, financial stability in foreign markets and the impact of foreign exchange rates, unanticipated costs and expenses or the inability to identify expenses which can be eliminated, compliance with U.S. and international trade and export laws and regulations by us and our distributors, and other risks detailed from time to time in MagnaChip's filings with the SEC, including our Form 10-K filed on March 8, 2012 and subsequent registration statements, amendments or other reports that we may file from time to time with the SEC and/or make available on our website. MagnaChip assumes no obligation and does not intend to update the forward-looking statements provided, whether as a result of new information, future events or otherwise.

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#### MAGNACHIP SEMICONDUCTOR CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands of US dollars, except share data) (Unaudited)

	Three Months Ended		
	June 30, 2012	March 31, 2012	June 30, 2011
Net sales	\$ 202,634	\$ 177,002\$	203,679
Cost of sales	139,776	127,087	137,497
Gross profit	62,858	1	66,182
Gross profit %	31.0%	28.2%	32.5%
Selling, general and administrative expenses	20,093	,	17,458
Research and development expenses	19,762	19,831	20,614
Restructuring and impairment charges			2,475
Operating income	23,003	11,875	25,635
Other income (expense)			
Interest expense, net	(5,619)	(5,580)	(6,369)
Foreign currency gain (loss), net	(10,586)	11,109	18,234
Loss on early extinguishment of senior notes	_	- —	(4,103)
Other	701	89	203
	(15,504)	5,618	7,965

Income before income taxes		7,499	17,493	33,600
Income tax expense		3,159	2,230	1,970
Net income	\$	4,340\$	15,263\$	31,630
Earnings per common share : - Basic - Diluted	\$ \$	0.12\$ 0.12\$	0.41\$ 0.40\$	0.81 0.78
Weighted average number of shares—Basic Weighted average number of shares—Diluted			7,524,127 39 3,298,336 40	

#### MAGNACHIP SEMICONDUCTOR CORPORATION AND SUBSIDIARIES RECONCILIATION OF NET INCOME TO ADJUSTED EBITDA AND ADJUSTED NET INCOME (In thousands of US dollars, except share data) (Unaudited)

	Three Months Ended		
	June 30, 2012	March 31, 2012	June 30, 2011
Net income \$	4,340\$	15,263\$	31,630
Adjustments:			
Depreciation and amortization	7,923	7,474	15,412
Interest expense, net	5,619	5,580	6,368
Income tax expense	3,159	2,230	1,970
Restructuring and impairment charges	_	_	2,475
Stock-based compensation expense	457	458	605
Foreign currency loss (gain), net	10,586	(11,109)	(18,234)
Derivative valuation gain, net	(701)	(85)	(203)
Secondary offering expense	1,216	—	—
Loss on early extinguishment of senior notes	_	—	4,103
Adjusted EBITDA	32,599\$	19,811\$	44,126
Adjusted EBITDA per common share:			
- Diluted \$	0.87	0.52\$	1.10
Weighted average number of shares - Diluted	37,566,699	38,298,336	40,294,902
Net income \$ Adjustments:	4,340\$	5 15,263\$	31,630
Restructuring and impairment charges	_	_	2,475
Stock-based compensation expense	457	458	605
Amortization of intangibles	1,980	1,993	2,080
Foreign currency loss (gain), net	10,586	(11,109)	(18,234)
Derivative valuation gain, net	(701)	(85)	(203)
Secondary offering expense	1,216	<u> </u>	
Loss on early extinguishment of senior notes	·	_	4,103
Adjusted net income	17,878\$	6,520\$	22,456
Adjusted net income per common share:		· · · · ·	
- Diluted \$	0.48	0.17\$	0.56
Weighted average number of shares - Diluted	37,566,699	38,298,336	40,294,902

We define Adjusted EBITDA as net income adjusted to exclude (i) depreciation and amortization, (ii) interest expense, net, (iii) income tax expense, (iv) restructuring and impairment charges (v) stock-based compensation expense, (vi) foreign currency loss (gain), net, (vii) derivative valuation gain, net, (viii) secondary offering expense, and (ix) loss on early extinguishment of senior notes.

We present Adjusted Net Income as a further supplemental measure of our performance. We prepare Adjusted Net Income by adjusting net income to eliminate the impact of a number of non-cash expenses and other items that may be either one time or recurring that we do not consider to be indicative of our core ongoing operating performance. We believe that Adjusted Net Income is particularly useful because it reflects the impact of our asset base and capital structure on our operating performance. We define Adjusted Net Income as net income adjusted to exclude (i) restructuring and impairment charges (ii) stock-based compensation expense, (iii) amortization of intangibles, (iv) foreign currency loss (gain), net, (v) derivative valuation gain, net, (vi) secondary offering expense, and (vii) loss on early extinguishment of senior notes.

#### MAGNACHIP SEMICONDUCTOR CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands of US dollars, except share data)

# (Unaudited)

	June 30, De 2012	cember 31, 2011
Assets		
Current assets		
Cash and cash equivalents	\$ 155,764\$	162,111
Restricted cash	5,218	6,830
Accounts receivable, net	135,090	125,922
Inventories, net	75,417	62,836
Other receivables	2,497	256
Prepaid expenses	4,940	6,032
Other current assets	8,102	15,909
Total current assets	387,028	379,896
Property, plant and equipment, net	219,021	182,663
Intangible assets, net	18,139	16,787
Long-term prepaid expenses	4,137	4,790
Other non-current assets	17,379	18,539
Total assets	\$ 645,704\$	602,675
Liabilities and Stockholders' Equity Current liabilities		
Accounts payable	\$ 92,906\$	77,848
Other accounts payable	23,344	13,452
Accrued expenses	39,550	31,723
Current portion of capital lease obligations		2,852
Derivative liabilities	8,449	9,757
Other current liabilities	6,566	2,007
Total current liabilities	170,815	137,639
Long-term borrowings, net	201,519	201,389
Accrued severance benefits, net	96,883	90,755
Other non-current liabilities	5,939	6,222
Total liabilities	475,156	436,005
Stockholders' equity Common stock, \$0.01 par value, 150,000,000 shares authorized, 39,468,338 shares issued and 36,353,545 outstanding at June 30, 2012 and 39,439,115	5	
shares issued and 37,907,575 outstanding at December 31, 2011	395	394
Additional paid-in capital	100,027	98,929
Retained earnings	113,553	93,950
Treasury stock, 3,114,793 shares at June 30, 2012	(28,728)	(11,793)
Accumulated other comprehensive loss	(14,699)	(14,810)
Total stockholders' equity	170,548	166,670
Total liabilities and stockholders' equity	\$ 645,704\$	602,675

# MAGNACHIP SEMICONDUCTOR CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands of US dollars) (Unaudited)

Six Months Three Months Ended Ended June 30, June 30, June 30, 2012 2012 2011 Cash flows from operating activities Net income \$ 4,340\$ 19,603\$ 54,098 Adjustments to reconcile net income to net cash provided by operating activities Depreciation and amortization 7,923 15,397 29,315 Provision for severance benefits 6,272 10,975 8,396

Amortization of debt issuance costs and original issue discount	255 497 491	
Loss (gain) on foreign currency translation, net	12,879 55 (44,109)	
Loss (gain) on disposal of property, plant and equipment, net	79 (190) (11)	
Loss on disposal of intangible assets, net	4 15 8	
Restructuring and impairment charges	— — 2,475	
Stock-based compensation	457 915 1,246	
Loss on early extinguishment of senior notes	— — 4,103	
Other	(471) (348) 1,104	
Changes in operating assets and liabilities		
Accounts receivable	(9,635) (8,296) 2,103	
Inventories	(8,638) (11,498) (14,300)	
Other receivables	1,444 (2,580) (1,309)	
Other current assets	315 8,851 (884)	
Deferred tax assets	275 1,146 824	
Accounts payable	2,073 14,654 12,139	
Other accounts payable	9,975 9,677 13,800	
Accrued expenses	(1,996) 7,890 3,141	
Other current liabilities	4,386 6,611 (1,155)	
Payment of severance benefits	(2,493) (4,816) (3,745)	
Other	(735) (1,996) (232)	
Net cash provided by operating activities	26,709 66,562 67,498	
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Cash flows from investing activities		
Decrease (increase) in restricted cash	(1,361) 1,634 —	
Proceeds from disposal of plant, property and equipment	618 891 23	
Purchase of plant, property and equipment	(21,970) (46,728) (26,926)	
Payment for intellectual property registration	(375) (565) (324)	
Payment for acquisition	— (8,642) —	
Decrease in short-term financial instruments	— 173 —	
Collection of guarantee deposits	39 70 979	
Payment of guarantee deposits	2 (176) (1,483)	
Other	(5) (53) (402)	
Outor		
Net cash used in investing activities	(23,052) (53,396) (28,133)	
Net cash used in investing activities		
Cash flows from financing activities		
Proceeds from issuance of common stock	75 183 8,818	
Repurchase of senior notes	— — (38,150)	
Repayment of obligations under capital lease	(1,458) (2,968) (3,182)	
	(5,000) (16,935) —	
Acquisition of treasury stock	(3,000) (10,333)	
Net cash used in financing activities	(6,383) (19,720) (32,514)	
5		
Effect of exchange rates on cash and cash equivalents	1,867 207 (1,259)	
Net increase (decrease) in cash and cash equivalents	(859) (6,347) 5,592	
Oral and each emphasized		
Cash and cash equivalents		
Beginning of the period	156,623 162,111 172,172	
End of the period	<u>\$ 155,764\$155,764\$177,764</u>	

SOURCE MagnaChip Semiconductor Corporation